

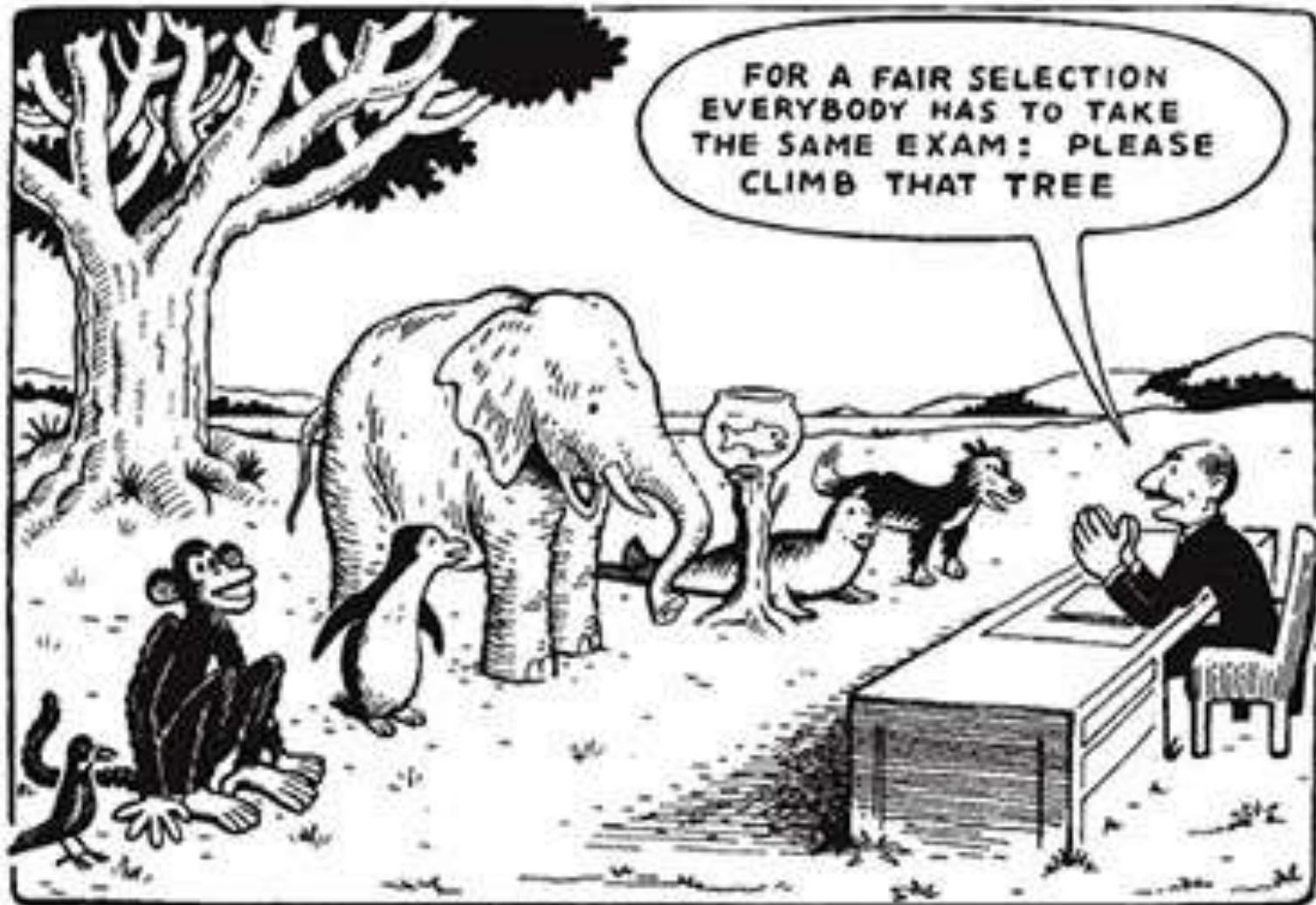


Communicating for Success

Jill Rigney

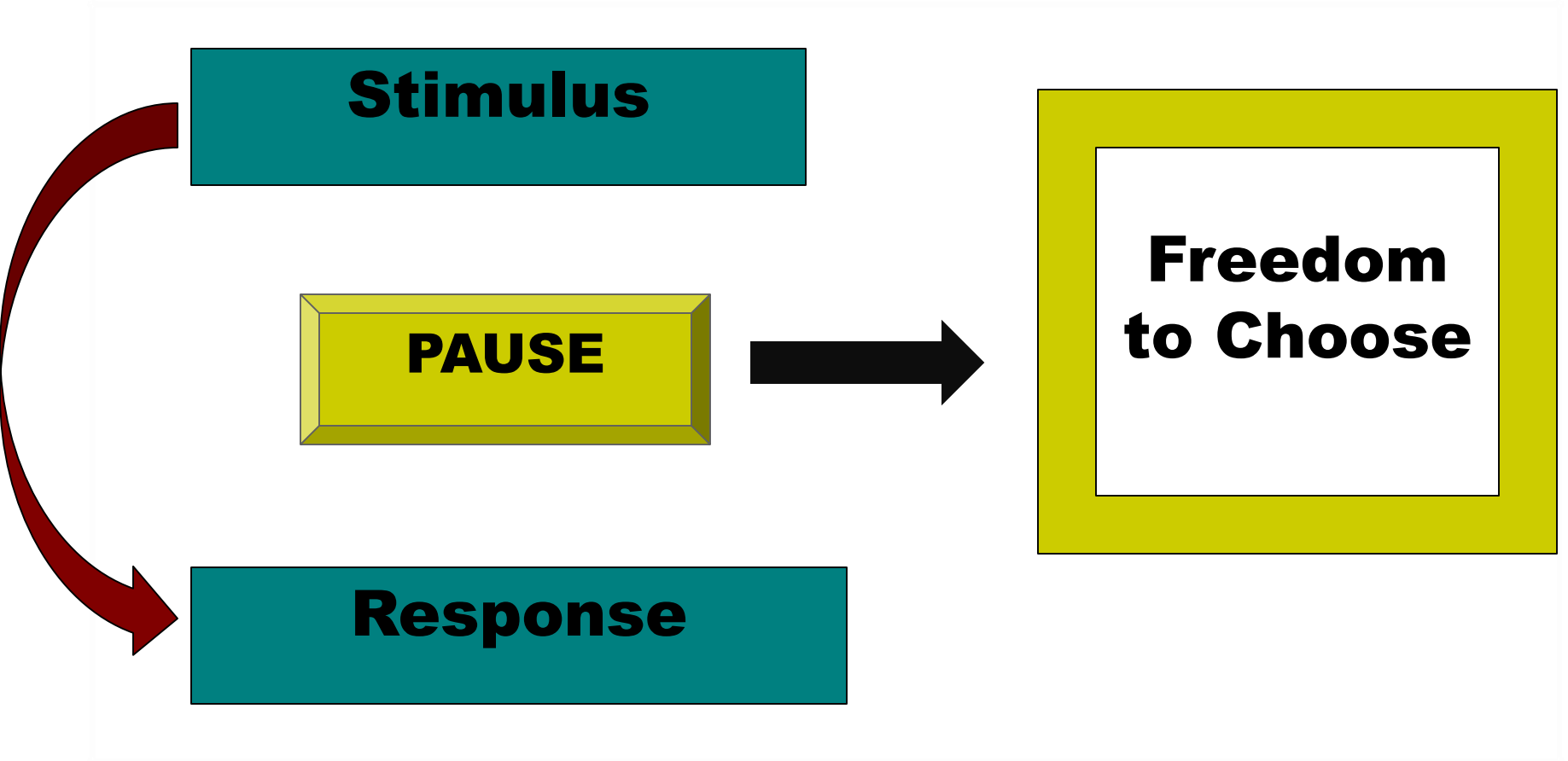
The Right Mind International Pty Ltd







PAUSE



Will more assertively accept problems.



How a person solves problems or accepts challenges.



Will accept challenge in conservative manner. Avoids conflict.

Will actively seek out people to interact with or influence.



How a person influences people or interacts with others.



Will use more skeptical logical approach to influence.

Will initially resist change. Steady pace.



How a person sets the pace or reacts to change.



Will actively seek change. Fast pace.

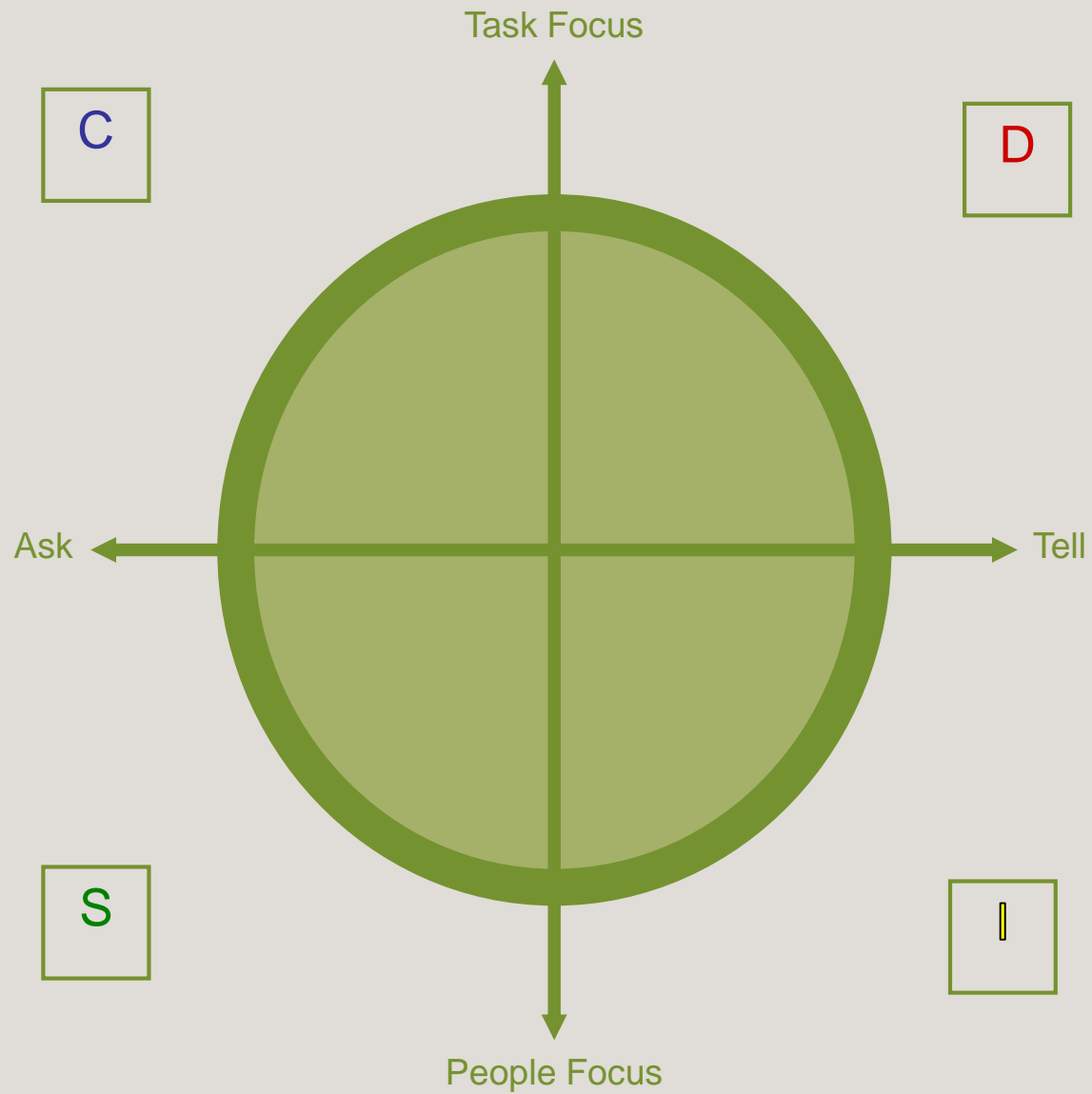
Will follow rules set by others.



How a person responds to rules, procedures or constraints.



Will actively seek to set their own rules.



**We are either
contributing to or
contaminating a
relationship but
there is no in
between.**

Pause...